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# eFM accelerates global growth:

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*With entry into Canada, Portugal, and the Belgium–Netherlands region, and a strengthened presence in the United States and Spain, eFM continues to advance its international growth trajectory and reinforce its position as a global player in digital real estate. The company operates through an innovative digital asset governance model that connects real estate, workplace experiences, and operations through integrated digital services, contracts, and payments.*

**JANUARY 13, 2026** - eFM, a global platform company active in digital real estate and workplace services, today announced three strategic acquisitions that significantly strengthen its presence in North America and Europe. The investments include the acquisition of 100% of Applied Data Systems Inc. in the United States and joint ventures with Horizant Solutions, operating across the United States and Canada, and PROCOS Group, operating in Belgium, the Netherlands and Portugal and the launch of a strategic partnership with Aestate (Netherlands).

These transactions represent a strategic milestone in eFM's international growth path, structurally strengthening the Group's presence in North America and Europe and further reinforcing its position as a **global platform leader** in digital real estate. The acquisitions follow three additional

transactions completed in 2025, further consolidating eFM's expansion strategy.

*"These acquisitions represent a key step in building a global platform capable of managing the complexity of contemporary real estate and advancing leadership in the digital governance of places as experiences," said Daniele Di Fausto, CEO of eFM. "We pursue shared growth by integrating established companies with recognized leadership and deep expertise in their respective markets, supported by managerial continuity and long-term partnerships. With additional acquisitions planned in 2026, we aim to manage 300 million square meters over the next five years and support 30 million digital users worldwide, further strengthening our role in the global digital real estate market."*

Founded in Rome in 2000, eFM has developed a distinctive entrepreneurial model in digital real estate that combines strategic vision with technological innovation. This growth path enabled the company to more than double its revenue between 2020 and 2024.

Today, through its platform-based business model, eFM manages and governs approximately €7 billion in facility, property, and construction management services for public and private buildings and infrastructure.

With more than 200 million square meters under management and 15 million active platform users, eFM has built an integrated model that connects technology, operational management and human interaction.

## An international growth path already underway

The transactions announced for 2026 are part of a well-established development strategy that positions eFM among the leading players in the sector.

Over the years, eFM has strengthened its presence in Europe through the integration of companies in Germany and Spain, expanded its operations in the United States, and built a stable foothold in Latin America, where it has operated for more than a decade in support of public and private organizations.

The three new acquisitions therefore represent a further evolution of this ongoing growth path,

reinforcing the Group's leadership in Europe and creating a solid foundation for continued expansion in North America.

## Managerial continuity and industrial partnership

The acquisitions were structured according to an industrial partnership model designed to ensure long-term continuity and value creation.

eFM has acquired 100% of Applied Data Systems Inc., while Horizant Solutions and Procos Group join the Group through majority stakes of 51%, creating industrial joint ventures focused on integrating complementary strengths.

In all three cases, the leadership and founding teams will continue to lead day-to-day operations and will join the Executive Boards for eFM's two primary markets of focus—Europe and North America—contributing actively to the definition of the Group's global strategy.



## The 2026 acquisitions

Applied Data Systems, Inc. strengthens eFM's operational presence in the United States. A long-standing player in the North American IWMS and CAFM market, ADSI supports complex organizations across corporate, healthcare, education, and government sectors.

*“Joining an internationally established group presents a concrete opportunity to accelerate growth, expand our strategic horizons, and access new development opportunities”, said John Filippi, Executive Vice President of Applied Data Systems, Inc.*

Horizant, Inc. consolidates the Group's presence across Canada and the United States, contributing deep expertise in digital workplace transformation and extensive experience delivering complex programs for government entities and large organizations.

*“Together, we can learn from each other, build on what each organization has developed, and unlock the full potential of solutions already recognized in the market”, said Wayne Liko, Managing Partner of Horizant.*

With Procos Group, eFM extends its European footprint into Northern Europe, integrating advanced capabilities in strategic space consulting, facility management, and workplace transformation.

*“We aim to develop a more complete and recognizable offering to address emerging global-challenges and position ourselves as a leading European player in the field of Experience as a Service”, said Jos Duchamps, Managing Director of Procos Group.*

*“For PROCOS Netherlands, this step marks an important new chapter. This partnership gives our team and our clients access to a broader platform of knowledge, technology, and best practices. It enables us to support organizations in our market even more effectively in addressing strategic challenges related to real estate, workplace, and user experience.” said Jeroen Weltens, Managing Director of PROCOS Netherlands.*

*“Exchanging experiences with the partners in the group will enhance our capabilities in the service provision in facility & asset management consulting. We will be able to access a new market while preserving our local culture and strong client focus,” said Miguel Silva, managing director of PROCOS Portugal.*